

Wyatt Matas' FocalPoint is a targeted business review aimed at identifying your strategic options to take advantage of the post-healthcare reform environment.

FocalPoint answers your most strategic business questions

- What are my competitors doing?
- Do I have access to the right partners to take advantage of new business opportunities?
  - How do I defend against ACO's and bundled payment initiatives?
  - Are all of my business units adding strategic value?
  - How can I maximize wealth in my business? (For-profits)
- Will my current strategic initiatives sustain our corporate mission? (Not-for-profits)

## Key Features

- Identifying revenue growth options acquisitions, joint ventures, organic.
- Evaluating new and innovative strategies and payer source opportunities.
- Examining potential risk in your current capital structure.
- Exploring strategies for stabilizing current business model.
- Determining your market valuation.
- Identifying potential acquirers for divestiture or exit strategies.

Evaluate



We establish a baseline by analyzing the current status of your business, with strategic initiatives, financial performance, projections and market valuation.

Explore



Wyatt Matas brings an unsurpassed level of healthcare market and financial intelligence to exploring your strategic options.

Access



We connect you with key industry leaders, potential partners or vendors helping you execute on your strategic decisions.

**WYATT MATAS**  
A HEALTHCARE INVESTMENT BANKING FIRM